#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

## FORM 8-K CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

July 28, 2004

(Date of earliest event reported)

Commission file number 1-7349

## **BALL CORPORATION**

(Exact name of Registrant as specified in its charter)

Indiana (State of Incorporation) 1-7349 (Commission File No.) 35-0160610 (IRS Employer Identification No.)

10 Longs Peak Drive, P.O. Box 5000, Broomfield, CO 80021-2510 (Address of principal executive offices, including ZIP Code)

(303) 469-3131

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Ball Corporation Current Report on Form 8-K Dated July 29, 2004

#### Item 5. Other Events

On July 28, 2004, Ball Corporation (the "Company") announced that its Board of Directors declared a two-for-one split of the Company's common stock, increased the second quarter dividend in 2004 and authorized the repurchase of up to a total of 12 million post-split shares.

The distribution date for the stock split will be August 23, 2004, for shareholders of record on August 4, 2004. The split is the fourth since Ball became a public company in 1972 and the second since 2002. As a result of the stock split the rights attaching to the shares automatically split so that one half of the right attaches to each Ball Corporation Common Stock Share outstanding upon the effective date of the stock split, which is August 23, 2004, for shareholders of record on August 4, 2004.

The Board of Directors declared a quarterly cash dividend of 10 cents per post-split share, payable September 15, 2004, to shareholders of record on September 1, 2004, which represents an increase of 33 percent over the quarterly dividend of 15 cents per pre-split share Ball has paid since 2002.

The Board of Directors authorized the repurchase of up to 12 million of its post-split shares. The repurchase authorization replaces all previous authorizations.

Exhibit 99.1 Press Release dated July 28, 2004

Ball Corporation Current Report on Form 8-K Dated July 29, 2004

## Item 9. Regulation FD Disclosure

The information regarding Ball Corporation's (the "Company") second quarter earnings for 2004 required to be reported under Item 12, Disclosure of Results of Operations and Financial Condition, on Form 8-K is furnished herein pursuant to Item 9, Regulation FD Disclosure.

On July 29, 2004, the Company reported second quarter sales and earnings for 2004 which results are set forth in the attached press release dated July 29, 2004.

The earnings information regarding the second quarter for 2004 as well as the information regarding the use of non-GAAP financial measures is set forth in the attached press release.

The attached press release is deemed to be furnished and not filed with the Securities and Exchange Commission.

Exhibit 99.2 Press Release dated July 29, 2004

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized

## BALL CORPORATION (Registrant)

By: /s/ Raymond J. Seabrook
Name: Raymond J. Seabrook
Title: Senior Vice President and Chief Financial Officer

Date: July 29, 2004

**Ball Corporation** Form 8-K July 29, 2004

## EXHIBIT INDEX

, ,	Exhibit
Press Release dated July 28, 2004	99.1
Press Release dated July 29, 2004	99.2



#### Exhibit 99.1



Ball Corporation 10 Longs Peak Drive, Broomfield, Colorado 80021-2510

For Immediate Release

http://www.ball.com

Investor Contact: Ann Scott
Media Contact: Scott McCarty

303.460.3537, <u>ascott@ball.com</u> 303.460.2103, <u>smccarty@ball.com</u>

## Ball Corporation Splits Stock, Increases Dividend And Authorizes Repurchase of Common Stock

BROOMFIELD, Colo., July 28, 2004—Ball Corporation's [NYSE: BLL] board of directors announced today a two-for-one split of the company's common stock and increased the quarterly dividend by 33 percent. The dividend increase reflects management's expectations of continued strong free cash flow generation and earnings performance.

The board also authorized the repurchase by the company of up to a total of 12 million post-split shares of its common stock. This repurchase authorization replaces all previous authorizations.

"Since 1999, Ball Corporation's common stock has returned an average of 25 percent annually and our company has grown diluted earnings per share by more than 275 percent," said R. David Hoover, chairman, president and chief executive officer. "We have generated significant free cash flow, which has enabled us to make strategic acquisitions, pay down debt, buy back our shares and increase the dividend we pay to our shareholders. Splitting the stock is an acknowledgement of that performance."

The distribution date for the stock split will be Aug. 23, 2004, for shareholders of record on Aug. 4, 2004. The split is the fourth since Ball became a public company in 1972, the most recent being in 2002.

The post-split dividend of 10 cents per share is payable Sept. 15, 2004, to shareholders of record on Sept. 1, 2004, which represents a 33 percent increase over the previous dividend paid. Ball also increased the dividend in 2002 and in 2003.

Ball Corporation is a supplier of high-quality metal and plastic packaging products and innovative packaging solutions to the beverage and food industries. The company also owns Ball Aerospace & Technologies Corp., which develops sensors, spacecraft, systems and components for government and commercial markets. Ball employs 12,600 people worldwide and reported 2003 sales of \$4.9 billion.

#### **Conference Call Information**

Ball Corporation [NYSE:BLL] will announce its second quarter earnings on Thursday, July 29, 2004, before trading begins on the New York Stock Exchange. At 9 a.m. Mountain Time on that day (11 a.m. Eastern), Ball will hold its regular quarterly conference call on the company's results and performance. The North American toll-free number for the call is 888-489-9496. International callers should dial 1-646-862-1102. For those unable to listen to the live call, a taped rebroadcast will be available until midnight Mountain Time on Aug. 5, 2004. To access the rebroadcast, dial 800-633-8284 (domestic callers) or 1-402-977-9140 (international callers) and enter 21199004 as the reservation number. To listen to the call via Web cast, please use the following URL for the live call and for replay:

http://www.corporate-ir.net/ireye/ir site.zhtml?ticker=BLL& script=1010&item id=907563

A written transcript of the call will also be posted within 48 hours of the call's conclusion to Ball's Web site at <a href="www.ball.com">www.ball.com</a> in the investor relations section under "presentations."

## Forward-Looking Statements

The information in this news release contains "forward-looking" statements and other statements concerning future events and financial performance. Words such as "expects," "anticipates," "estimates," and variations of such words and similar expressions are intended to identify forward-looking statements. Forward-looking statements are subject to risks and uncertainties which could cause actual results to differ materially from those expressed or implied. The company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Key risks and uncertainties are summarized in the company's filings with the Securities and Exchange Commission, especially in Exhibit 99.2 in the most recent Form 10-K. These filings are available at the company's website and at www.sec.gov. Factors that might affect the packaging segments of the company include fluctuation in consumer and customer demand; competitive packaging material availability, pricing and substitution; changes in climate and weather; fruit, vegetable and fishing yields; industry productive capacity and competitive activity; lack of productivity improvement or production cost reductions; the German mandatory deposit or other restrictive packaging laws; availability and cost of raw materials, such as resin, steel and aluminum, and the ability to pass on to customers changes in these costs; changes in major customer contracts or the loss of a major customer; international business risks, such as foreign exchange rates and tax rates; and the effect of LIFO accounting on earnings. Factors that might affect the aerospace segment include: funding, authorization and availability of government contracts and the nature and continuation of those contracts; and technical uncertainty associated with segment contracts. Factors that could affect the company as a whole include those listed plus: successful and unsuccessful acquisitions, joint ventures or divestitures and associated integr

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#### Exhibit 99.2

News

Ball Corporation 10 Longs Peak Drive, Broomfield, Colorado 80021-2510

For Immediate Release

http://www.ball.com

Investor Contact:
Media Contact:

Ann Scott 303.460.3537, <u>ascott@ball.com</u>
Scott McCarty 303.460.2103, <u>smccarty@ball.com</u>

## **Ball Corporation Announces Sharply Higher Second Quarter Earnings**

BROOMFIELD, Colo., July 29, 2004—Ball Corporation [NYSE: BLL] today announced sharply higher second quarter earnings of \$90.7 million, or \$1.60 per diluted share, on sales of \$1.47 billion. The earnings per diluted share were a 23 percent increase over the second quarter of 2003 when the company reported earnings of \$74.3 million, or \$1.30 per diluted share, on sales of \$1.35 billion.

For the first six months of 2004, Ball's earnings were \$137.5 million, or \$2.41 per diluted share, on sales of \$2.7 billion, compared to \$105.8 million, or \$1.84 per diluted share, on sales of \$2.42 billion in the first half of 2003. The first half of 2004 had six more accounting days, all in the first quarter, than did the first half of 2003.

"Our operating units are performing well, despite various challenges," said R. David Hoover, chairman, president and chief executive officer. "All three of our reporting segments showed increases in both sales and earnings over the second quarter of 2003. Additionally, interest expense is down and our free cash flow generation continues to be very strong.

"The company's performance and outlook were recognized yesterday when our board of directors declared a two-for-one stock split and increased our quarterly dividend. This means that since 2002 we will have split our stock two-for-one on two occasions and increased the dividend on three," Hoover said.

The stock split is effective Aug. 23 to shareholders of record on Aug. 4, and the dividend of 10 cents per post-split share, a 33 percent increase over the previous dividend, will be payable Sept. 15 to shareholders of record on Sept. 1. Ball's board also authorized the repurchase of up to 12 million of the company's post-split shares.

#### North American Packaging Segment

North American packaging segment earnings for the quarter were \$91.4 million on sales of \$945.4 million, compared to \$80.3 million on sales of \$905.9 million in the second quarter of 2003. For the first six months, earnings were \$158.0 million on sales of \$1.73 billion, compared to \$135.9 million on sales of \$1.62 billion in the first half of 2003.

"Sales of metal beverage containers, metal food containers and plastic containers all increased in the first half of 2004 compared to the same period in 2003," Hoover said. "In addition to the six extra shipping days in the first half, improvement came from a number of factors including increased custom beverage can sales and better operating results in metal food cans now that most of the line startup issues of last year are behind us.

"Also, demand for metal beverage containers in general bounced back nicely from the second quarter and first half of 2003 when cool, wet weather, particularly in a few key regions of North America, put a damper on outdoor consumption where can usage is high," Hoover said.

"We continue to work hard at achieving more acceptable results from our plastic container operations, where poor margins on high-volume commodity products prevent us from earning our cost of capital," Hoover said. "We have introduced a number of new containers for new and existing customers and have increased sales of higher margin heat set bottles for juices and other products. We expect to continue to move in that direction and away from dependence on the commodity containers."

## **International Packaging Segment**

International packaging segment earnings for the second quarter were \$62.1 million on sales of \$351.5 million, compared to \$50.4 million on sales of \$321.1 million in the second quarter of 2003. For the first half of 2004, earnings were \$89.7 million on sales of \$635.3 million, compared to \$64.7 million on sales of \$549.7 in the first six months of 2003.

"Results from our European operations remain favorable despite generally poorer weather conditions than a year ago and the disruption in Germany due to the wrangling over the mandatory deposit on beverage containers. The continued strength of the euro against the dollar also boosted results from our international packaging segment," Hoover said. "We are encouraged by the positions being taken by the European Union regarding the German deposit. While we await a resolution, we are focusing on our pan-European backfill opportunities and working on additional creative ways to absorb the volume loss in Germany. Our European management has streamlined our operating structure by closing a plant in the United Kingdom and mothballing a production line in Germany.

"Our results in China have improved appreciably year-over-year, largely as a result of the restructuring of our operations there," Hoover said.

#### **Aerospace and Technologies Segment**

Aerospace and technologies segment earnings in the quarter were \$12 million on sales of \$170.3 million, compared to \$11 million on sales of \$126.3 million in the second quarter of 2003. For the first half of 2004, earnings were \$23.2 million on sales of \$330.6 million, compared to \$27.1 million on sales of \$257.8 million in the first six months of 2003.

"We have earned significant new business in our aerospace and technologies segment in recent months, adding to our top-line growth in that business. Margins in the early stages of many of those contracts typically are not what they are later when we receive various performance and completion awards," Hoover said.

"The highly sophisticated instruments and spacecraft we built and integrated for the Deep Impact mission to intercept and study a comet next July are undergoing extensive testing prior to shipment for launch," Hoover said. "We are excited to be a part of such a challenging and high-profile mission as Deep Impact, which demonstrates our capabilities in space exploration."

#### Outlook

"We had a successful second quarter and a good first half of 2004," Hoover said. "The first half included the six extra accounting days compared to the first half of 2003. Now in the second half of this year we will have five fewer accounting days, all coming out of the fourth quarter, than we did in the second half of 2003. That will make the comparables more difficult in the second half

"Still, barring the unforeseen, we currently believe that it is possible our second half results could exceed our first half results. Our plants are running very well. Our sales volumes are strong in nearly all areas. We are bringing new packages to market. Our aerospace business is growing nicely. Our employees everywhere, but particularly those in Germany, are working hard to meet the challenges thrown at them in the course of doing business. We have successful cost reduction programs in place throughout the corporation," Hoover said.

Raymond J. Seabrook, senior vice president and chief financial officer, said the company's seasonal working capital build during the first half of 2004 was lower than anticipated because of strong first half packaging sales volumes, leading to an increase in the company's free cash flow through June.

"As a result of our improved operating performance, we now expect full-year 2004 free cash flow to exceed \$325 million," Seabrook said. "We still anticipate full-year capital spending to be in the \$175 million to \$200 million range, and we expect to repurchase at least \$60 million worth of our stock and to reduce net debt by at least \$200 million."

Ball Corporation is a supplier of high-quality metal and plastic packaging products and innovative packaging solutions to the beverage and food industries. The company also owns Ball Aerospace & Technologies Corp., which develops sensors, spacecraft, systems and components for government and commercial markets. Ball employs 12,600 people worldwide and reported 2003 sales of \$4.9 billion.

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### Forward-Looking Statements

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## Condensed Financials (2nd quarter 2004)

<b>Unaudited Statements of Consolidated Earnings</b>									
(\$ in millions, except per share amounts)		Three Months ended July 4, 2004 June 29, 2003				nded une 29, 2003			
Net sales (note 1)	\$	1,467.2	\$	1,353.3	\$	2,698.7	\$	2,424.2	
Costs and expenses									
Cost of sales (excluding depreciation and									
amortization)		1,193.5		1,103.1		2,206.0		1,989.1	
Business consolidation costs								1.4	
Depreciation and amortization		52.2		51.5		106.0		101.4	
Selling and administrative		67.7		60.5		138.8		117.2	
		1,313.4		1,215.1		2,450.8		2,209.1	
Earnings before interest and taxes (note 1)		153.8		138.2		247.9		215.1	
Interest expense		(25.0)		(33.4)		(53.3)		(65.4)	
Tax provision		(40.8)		(33.5)		(62.3)		(49.2)	
Minority interests		(0.2)		(0.2)		(0.5)		(0.5)	
Equity in results of affiliates		2.9		3.2		5.7		5.8	
Net earnings	\$	90.7	\$	74.3	\$	137.5	\$	105.8	

## Earnings per share:

Basic Diluted	\$ \$	1.64 1.60	\$ \$	1.33 1.30	\$ \$	2.48 2.41	\$ \$	1.89 1.84
Weighted average shares outstanding (000's):								
Basic		55,368		56,054		55,524		56,108
Diluted		56,850		57,306		57,009		57,380

# Condensed Financials (2nd quarter 2004)

Unaudited	Statements of	f Cansa	didated	Cash Flows
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		Ionths ended 4 June 29, 2003		nths ended June 29, 2003
(\$ in millions)				
Cash Flows From Operating Activities:				
Net earnings	\$ 90.7	\$ 74.3	\$ 137.5	\$ 105.8
Depreciation and amortization	52.2	51.5	106.0	101.4
Change in working capital	20.9	51.2	(163.2)	(199.8)
Withholding tax payment related to acquisition				
(note 2)				(138.3)
Other	5.6	(1.7)	20.2	1.7
	169.4	175.3	100.5	(129.2)
Cash Flows From Investing Activities:				
Additions to property, plant and equipment	(32.5)	(41.6)	(67.4)	(71.9)
Business acquisitions	·		(30.0)	(28.0)
Purchase price adjustment		27.8		27.8
Other	(0.6)	(3.5)	(6.4)	(9.1)
	(33.1)	(17.3)	(103.8)	(81.2)
Cash Flows From Financing Activities:				
Net change in borrowings	(106.4)	(142.0)	61.9	20.1
Dividends	(8.3)	(5.1)	(16.7)	(10.0)
Purchase of common stock, net	(27.0)	(30.1)	(42.1)	(23.9)
Other	(0.1)	2.3	(0.5)	(0.5)
	(141.8)	(174.9)	2.6	(14.3)
Effect of exchange rate changes on cash	0.2	2.6	0.1	5.3
Decrease in cash	(5.3)	(14.3)	(0.6)	(219.4)
Cash-beginning of period	41.2	54.1	36.5	259.2
Cash-end of period	\$ 35.9	\$ 39.8	\$ 35.9	\$ 39.8

# Condensed Financials (2nd quarter 2004)

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June 29, 2003

(\$ in millions)			 
Assets			
Current assets			
Cash and cash equivalents	\$	35.9	\$ 39.8
Receivables, net		502.5	472.7
Inventories, net		607.9	589.1
Deferred taxes and prepaid expenses			60.0
Total current assets		1,223.3	 1,161.6
Property, plant and equipment, net			1,455.8
Goodwill		1,314.4	1,250.6
Other assets		341.5	361.5
Total assets	\$	4,335.1	\$ 4,229.5
Liabilities and Shareholders' Equity			
Current liabilities			
Short-term debt and current portion of term debt	\$	157.8	\$ 147.3
Payables and accrued liabilities		863.0	793.8
Total current liabilities		1,020.8	941.1
Long-term debt		1,584.1	1,900.6
Other liabilities and minority interests		838.3	759.7
Shareholders' equity		891.9	628.1
Total liabilities and shareholders' equity	\$	4,335.1	\$ 4,229.5

# Notes to Condensed Financials (2nd quarter 2004)

(\$ in millions)		Three Months ended July 4, 2004 June 29, 2003			Six Months ended July 4, 2004 June 29, 2003			
1. Business Segment Information	_	July 4, 2004		une 29, 2003	July 4, 2004	Ju	nie 29, 2003	
Sales-								
North American Packaging-								
Metal beverage	\$	663.8	\$	639.8	\$ 1,213.1	\$	1,141.8	
Metal food		173.9		162.6	319.0		284.4	
Plastic containers		107.7		103.5	200.7		190.5	
		945.4		905.9	1,732.8		1,616.7	
International Packaging-								
Europe metal beverage		319.0		296.8	561.0		491.9	
Asia metal beverage and plastic containers		32.5		24.3	74.3		57.8	
	_	351.5		321.1	635.3		549.7	
Aerospace and technologies	_	170.3		126.3	330.6		257.8	
Net sales	\$ 1	,467.2	\$	1,353.3	\$ 2,698.7	\$	2,424.2	
Earnings before interest and taxes-								
North American packaging	\$	91.4	\$	80.3	\$ 158.0	\$	135.9	
International packaging		62.1		50.4	89.7		64.7	
Aerospace and technologies		12.0		11.0	23.2		27.1	
Segment earnings before interest and taxes		165.5		141.7	270.9		227.7	
Undistributed corporate costs		(11.7)		(3.5)	(23.0)		(12.6)	
Earnings before interest and taxes	\$	153.8	\$	138.2	\$ 247.9	\$	215.1	

# Notes to Condensed Financials (2nd quarter 2004)

## 2. Free Cash Flow

Management internally uses a free cash flow measure (1) to evaluate the company's operating results, (2) for planning purposes, (3) to evaluate strategic investments and (4) to evaluate the company's ability to incur and service debt. Free cash flow is not a defined term under U.S. generally accepted accounting principles (a non-U.S. GAAP measure). Reconciliations are provided on projected measures where the GAAP financial measure is available without unreasonable effort. Non-U.S. GAAP measures should not be considered in isolation or as a substitute for net earnings or cash flow data prepared in accordance with U.S. GAAP and may not be comparable to similarly titled measures of other companies.

Free cash flow is typically derived directly from the company's cash flow statements and defined as cash flows from operating activities less additions to property, plant and equipment; however it may be adjusted for items that affect comparability between periods. An example of such an item excluded in 2003 is the \$138.3 million withholding tax payment liability assumed in the acquisition of Ball Packaging Europe in December 2002. Because the seller paid the cash into the company prior to the acquisition to fund this payment, which was not made until January 2003, we believed this is not a comparable free cash outflow of the company as this cash outflow was funded by the seller. Therefore, we excluded it from our 2003 free cash flow measure. Cash flow from operating activities is the most comparable GAAP term to free cash flow and it should not be inferred that the entire free cash flow amount is available for discretionary expenditures.

Based on our current 2004 capital spending forecast of \$175 to \$200 million, our projected 2004 free cash flow should exceed \$325 million.